

| RFQ No.:  | Contact Person:         |  |  |  |
|---|-------------------------|--|--|--|
| BS/2024/RFQ1584   | Jackie Kwinika          |  |  |  |
| RFQ Issue Date:   | Contact Details:        |  |  |  |
| Request for quotation – 12 June 2024                                  | 011-805-9661            |  |  |  |
| Closing Date: 20 June 2024 at 11h00 am                                | Jackiek@bankseta.org.za |  |  |  |
| Description of services/products required:                            |                         |  |  |  |
| APPOINTMENT OF ORGANIZATIONAL CULTURE CHANGE SERVICE PROVIDER FOR THE |                         |  |  |  |
| BANKSETA  |                         |  |  |  |

# Part A: Request for Quotation Documentation

- ✓ Cover Letter:
- ✓ Terms of Reference / Specifications;

#### Part B: Returnable Documents and Schedules:

- ✓ Returnable Documents which must accompany the quotation
  - o BANKSETA will check the tax status of the service provider on the CSD report
  - o Bidders should be registered on CSD and submit a CSD Master Registration report.
- ✓ Returnable Forms which must accompany the quotation

# The forms must be fully completed, signed and dated appropriately (see annexure)

- o SBD 4: Bidder's Disclosure
- o SBD 6.1 Preference Points Claim Form (complete the part that is applicable to the BANKSETA Preferential Procurement Policy) (NB. BANKSETA will not allocate points for BBBEE status Level Contributor)

#### **PLEASE NOTE:**

- ✓ Supplier must be registered on the National Treasury Central Supplier database;
   ✓ The quotation must be on the supplier's letterhead;
- ✓ Quotations must be in accordance with the specifications, unless otherwise stipulated;
- ✓ Where applicable, the official pricing structure must be used. Should the allocated pricing page / information be insufficient, you may include an additional copy of the price page;
- ✓ Suppliers must complete all the Returnable Schedules and also submit all the Returnable Documents.
- ✓ The quotation must be valid for 90 days.

# Enquiries with regard to specifications may be directed to:

Name: Jackie Kwinika Telephone No: 011 805 9661

Email: Jackiek@bankseta.org.za

| RFQ CLOSING  |              |   |  |
|--------------|--------------|---|--|
| CLOSING DATE | CLOSING TIME | MODE OF SUBMISSION  |  |
| 20 June 2024 | 11h00 am     | ELECTRONIC PDF SENT TO:  JACKIEK@BANKSETA.ORG.ZA  COPY  SCM@BANKSETA.ORG.ZA |  |

#### 1. BACKGROUND

BANKSETA is a statutory body established through the Skills Development Act of 1998 to enable its stakeholders to advance the national and global position of the banking and microfinance industry. As guided by its mandate the BANKSETA is an agent of transformation and will promote employment equity and Broad Based Black Economic Empowerment through skills development.

For further details on the BANKSETA, visit www.bankseta.org.za and refer to the 2022–2023 annual report under Media Center/publication/annual reports

https://www.bankseta.org.za/wp-content/uploads/2023/11/BANKSETA-2022-23-Annual-Report.pdf

#### 2. PURPOSE OF THE PROJECT

The purpose for this service appoint Organizational Culture Change service provider for the BANKSETA

#### 3. SCOPE OF WORK

#### 3.1 Introduction

Organisational culture refers to the collection of values, expectations, and practices that guide and inform the actions of all staff members within an organisation. Having a strong, healthy organisational culture will provide many benefits to the BANKSETA including increased productivity, improved employee health and wellness, reduced absenteeism, increased stakeholder satisfaction and higher levels of employee engagement and innovation.

#### 3.2 Objectives

The provider will be expected to:

- a. Define and cultivate a positive and inclusive organizational culture;
- b. Enhance collaboration, communication, and knowledge sharing;
- c. Promote Innovation and Agility in the BANKSETA;
- d. Align organizational values with goals and strategic priorities;
- e. Strengthen employee engagement, well-being, and job satisfaction

#### 3.3 Action Items

- a. Conduct a comprehensive organisational culture assessment within the BANKSETA
- b. Develop and implement a tailored culture change strategy
- c. Train appointed culture change champions
- d. Facilitate leadership development initiatives to support cultural transformation
- e. Establish Key Performance Indicators (KPI's) for monitoring progress
- f. Provide ongoing consultation and support during implementation

#### 3.4 Deliverables

- a. Detailed organisational culture assessment report for the BANKSETA
- b. Comprehensive culture change strategy document
- c. Customised training and workshop materials
- d. Regular progress reports and evaluation metrics

#### 4. MINIMUM REQUIREMENTS

The successful provider will be expected to meet the following:

- a. The appointed provider must submit proof of at least 3 projects from clients where it has successfully implemented culture change initiatives;
- b. The bidder must submit a list of at least 2 projects from clients in the education and training sector or SETAs where it has successfully implemented culture change initiatives.
- c. The bidder must submit at least 2 CVs of team members with experience in culture change initiatives which will be involved in the project at The BANKSETA, to be included in their company profile to be submitted.

#### 5. DURATION

18 Months

# 6. PRICING

Please provide a quotation using the price sheet below showing

- 4.1 The expected hours and charge (inclusive of VAT) for this work.
- 4.2 plus any other sundry charges (inclusive of VAT)

The Pricing schedule should to be placed on your company letterhead and signed.

Award will be done per the total pricing and not per item.

Pricing should cover all matters.

#### 7. PRICE AND PREFERENCE POINTS

The RFQ will be evaluated using the following:

# 80/20 PRICE AND PREFERENCE POINT SYSTEMS

| Points for Price | Preference Points Utilising BANKSETA Goals | Total Points |
|------------------|--|--------------|

| 80 | 20 | 100 |
|----|----|-----|
|    |    |     |

# A maximum of 80 points is allocated for price using the following formula:

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

# Where

Ps = Points scored for price of bid under consideration.

Pt = Price of bid under consideration.

**Pmin** = Price of lowest acceptable bid.

### PREFERENCE POINTS UTILISING BANKSETA GOALS

In terms of Gazette 2721, the BANKETA has allocated preference points to be awarded to tenderers who meet certain BANKSETA Goals as follows:

|    |   | 80/20  |
|----|---|--------|
|    | Specific Coals  |        |
|    | Specific Goals  | Point  |
|    |   | system |
| 1. | Empowerment of black persons- Ownership by black persons -          | 10     |
|    | 51% threshold as explained below                                    |        |
| 2. | Empowerment of Women - Women Ownership - Threshold 33% as           | 4      |
|    | explained below   |        |
| 3. | Youth Empowerment Youth Ownership - 33% Threshold as                | 3      |
|    | explained below   |        |
| 4. | Promotion of small and medium businesses, co-operatives and         | 3      |
|    | non-governmental institutions in all areas- rural and urban areas - |        |
|    | as explained below  |        |
|    | Total Points allocated towards specific goals                       | 20     |
|    |   |        |

The Service provider should complete the BANKSETA preference point bidding form attached.

# **EXPLANATIONS**

- 1.1 Black persons are as defined in Broad based black economic empowerment Act (B-BBEE) which currently means Africans, Coloureds and Indians and Chinese (via a court ruling)
  - (a) who are citizens of the Republic of South Africa by birth or decent; or
  - (b) who became citizens of the Republic of South Africa by naturalisation -
  - (i) before 27 April 1994;
  - (ii) on or after 27 April 1994 and who would have been entitled to acquire citizenship by naturalisation prior to that date.
- 1.2 Black Person Ownership points will be awarded to a Tenderer who have 51% or more black ownership. The shareholding will determine the ownership.
- 1.3 Women ownership points will be awarded to a Tenderer who have 33% or more women ownership who are South African citizens.
- 1.4 Youth ownership points will be awarded to a Tenderer who have 33% or more youth ownership being persons 35 years and below, determined at the date of tender/ RFQ closing. Youth ownership will be determined based on the shareholding of the members who are defined as youth and are South African citizens.
- 1.5 Small and medium business includes all South African businesses, co-operatives and non-governmental organisations with annual turnover up to R10 million or alternatively, these entities are recently incorporated, have been operating for less than one year and are projected to have annual turnover of less than R10 million in the first year. The ownership of small and medium business, co-operatives or non-governmental organisations should be 100% South African citizens (or entities owned 100% by South Africa citizens).
- 1.6 An entity may claim points based on the same shareholding or persons in more than one category. For example black female disabled shareholders under 35 who is a SA citizen may lead a business to claim points under Empowerment of women and youth empowerment

#### 1.7 False Information from Bidders

Should the BANKSETA ascertain that any bidder has submitted any false information, the BANKSETA may disqualify the bidder/service provider, cancel any award without prejudice to any other remedies available to BANKSETA and report the service provider to National Treasury.

The bidder/service provider will be given an opportunity to give reasons why BANKSETA should not take actions detailed above where false information has been submitted.

1.8 The points scored by a bidder in respect of the PREFERENCE POINTS UTILISING BANKSETA GOALS contribution will be added to the points scored for price to arrive at the overall score. Points will be rounded off to the nearest 2 decimals. If two or more tenders have scored equal total points, the contract will be awarded to the bidder scoring the highest number of points for the specified goals or PREFERENCE POINTS UTILISING BANKSETA GOALS contribution.

#### 8. RFQ CONDITIONS

- a. BANKSETA reserves the right to withdraw or amend terms of reference by notice in writing by advertising in the media in which the RFQ was originally advertised prior to the closing date.
- b. BANKSETA reserves the right not to award this RFQ and the right to reduce the quantities awarded.
- BANKSETA reserves the right to verify the information submitted and request for further information during evaluation of the proposal.
- d. BANKSETA shall not be liable for any direct, indirect, consequential or other losses or damages including loss of profit that may be incurred by any person including, but not limited to, an Applicant, Short Listed Applicant or Successful Applicant, or any director, officer or associated company thereof, as a result of any reliance on or use of information supplied in response to this RFQ or as a result of the RFQ process contemplated in this RFQ document.
- e. BANKSETA makes no representations, undertakings or warranties whatsoever to any person in respect of the RFQ or any information contained in the RFQ.
- f. This RFQ is confidential and proprietary to BANKSETA and may not be used, reused, copied or distributed for any purpose, other than in relation to the RFQ process, without BANKSETA's prior written consent.
- g. POPIA The Protection of Personal Information Act, ("POPIA") includes the right to protection against unlawful collection, retention, dissemination and use of personal information. BANKSETA complies with POPIA in collecting, processing and distributing of Personal Information, which include cooperation with the Regulator as provided for in the act.

# 9. REVIEW PROCESS

- a) In order to evaluate and adjudicate proposals effectively, it is imperative that applicants submit responsive applications. To ensure an application will be regarded as responsive it is imperative to comply with all conditions pertaining to the application and to complete all the mandatory fields and questionnaires.
- b) All applications duly lodged as per the submission requirements will be evaluated in accordance with the stipulated evaluation criteria.

c) The validity period of proposals is **90 days** after closing.

#### 10. REASONS FOR REJECTION

- a) Applicants shall not contact BANKSETA on any matter pertaining to the application from the time the application is closed to the time the application has been adjudicated..
- b) BANKSETA shall reject a submission if the applicant has committed a proven corrupt of fraudulent act in competing for a particular contract.

# 11. FRAUD ALERT

- (a) The BANKSETA does not charge for any documents or information or any matter in regard to any procurement or any BANKSETA work.
- (b) The BANKSETA is aware of fraudsters approaching potential bidders purporting to be able to influence tenders or RFQ for a fee.
- (c) Some of these fraudsters may also try to impersonate BANKSETA staff and may have details of your bids which they obtain from the legislated tender reporting.
- (d) Bidders are warned that they should NOT pay any person or entity in regard to BANKSETA procurement. This will be viewed as participating in corrupt and fraudulent practices.
- (e) No one is able to influence any tender or RFQ outcome.
- (f) Any approaches from any person or entity in this regard should be reported to the BANKSETA fraud hotline on 0800 204 661 or tip-offs.
- (g) Bidders are requested to give as much detail as possible in any reports so the BANKSETA can investigate the matter and take action against the perpetrators.

#### 12. QUOTATION/PRICING

- The quotation must be on the service provider/bidder's letterhead.
- The pricing must show VAT separately.
- No pricing adjustment will be allowed after closing date.

•

# Annexure – Documents to be completed and be submitted with quotation

#### SBD4

# BIDDER'S DISCLOSURE

# 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender / RFQ Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

# 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state? YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

|     | Full Name | Identity Number | Name of State institution |         |
|-----|-----------|-----------------|---------------------------|---------|
| 2.2 |           |                 |                           | Do you, |
|     |           |                 |                           | or any  |
|     |           |                 |                           | person  |
|     |           |                 |                           |         |
|     |           |                 |                           |         |
|     |           |                 |                           |         |
|     |           |                 |                           |         |
|     |           |                 |                           |         |
|     |           |                 |                           |         |

connected with the bidder, have a relationship with any person who is employed by

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

|       | the procuring institution? YES/NO  |
|-------|--|
| 2.2.1 | If so, furnish particulars:  |
|       |  |
|       |  |
| 2.3   | Does the bidder or any of its directors / trustees / shareholders / members / partners |
|       | or any person having a controlling interest in the enterprise have any interest in any |
|       | other related enterprise whether or not they are bidding for this contract?            |
|       | YES/NO   |
|       |  |
| 2.3.1 | If so, furnish particulars:  |
|       |  |
|       |  |
|       |  |

# 3 DECLARATION

| I,                             | the               | undersigned                          |
|--------------------------------|-------------------|--------------------------------------|
| (name)                         |                   | in submitting the                    |
| accompanying bid, do hereby ma | ake the following | statements that I certify to be true |
| and complete in every respect: |                   |                                      |

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

| Signature | Date           |
|-----------|----------------|
| Position  | Name of bidder |

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF BANKSETA PREFERENCE POINTS CLAIM

This preference form must form part of all bids invited. It contains general information a NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS,

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2

- a) The value of this bid is estimated to not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20. preference point system shall be applicable; or
- b) Either the 80/20 preference point system will be applicable to this tender
- 1.3 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) Preference ponts using BANKSETA's preference point system.
- 1.4 The maximum points for this bid are allocated as follows:

|  | POINTS |
|--|--------|
| PRICE  | 80     |
| PREFERENCE POINTS USING BANKSETA PREFERENCE POINTS SYSTEM    | 20     |
| Total points for Price and Preference points must not exceed | 100    |

- 1.5 Failure on the part of a bidder to complete and submit BANKSETA's preference points form together with the bid, will be interpreted to mean that preference points are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.



#### 2. **DEFINITIONS**

- (a) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (b) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (c) "EME" means an Exempted Micro Enterprise in terms of a code of good practice onblack economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (d) "functionality" means the ability of a bidder to provide goods or services in accordance with specifications as set out in the tender documents.
- (e) "prices" includes all applicable taxes less all unconditional discounts;

1)

- (f) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of theBroad-Based Black Economic Empowerment Act;
- (g) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes:

# 3. POINTS AWARDED FOR PRICE

#### 3.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right) \qquad Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$$

Where

Pmin =

Ps = Points scored for price of bid under consideration

Price of lowest acceptable bid

Pt = Price of bid under consideration

# 4. PREFERENCE POINTS CLAIMED THE BIDDER SHOULD COMPLETE THE ATTACHED BANKSETA PREFERENCE POINTS CLAIM DOCUMENT



| 5.       | SUB-C                                    | CONTRACTING   |                        |  |
|----------|--|---|------------------------|--|
| 5.1      | Will any portion of the contract be sub- |   |                        |  |
|          | cont                                     | racted?( <i>Tick applicable box</i> )                                   |                        |  |
|          | N/E                                      |   |                        |  |
|          | YE                                       | S NO  |                        |  |
| 7.1.1    | If yes                                   | s, indicate:  |                        |  |
|          | •  | Vhat percentage of the contract will be subcontracted                   | <b>%</b> .             |  |
|          | ii) T                                    | The name of the sub contractor  |                        |  |
|          | '', '                                    | The Harne of the 3db contractor   |                        |  |
| 6. I     | DECL                                     | ARATION WITH REGARD TO COMPANY/FIRM                                     |                        |  |
| 6.1      |  | e of  |                        |  |
| 6.2      | com <sub>l</sub><br>VAT                  | pany/firm:  |                        |  |
| 0.2      |  | registration<br>ber:  |                        |  |
| 6.3      |  | pany registration   |                        |  |
|          | num                                      | ber:  |                        |  |
| 6.4      | TYP                                      | E OF COMPANY/ FIRM  |                        |  |
|          |  | Partnership/Joint Venture / Consortium                                  |                        |  |
|          |  | One person business/sole propriety Close corporation                    |                        |  |
|          | ŏ  | Company   |                        |  |
|          | Q  | Pty   |                        |  |
|          | Limit<br>[TICK                           |   |                        |  |
|          | APPL                                     | ICABLE  |                        |  |
| 0.5      | BOX]                                     |   |                        |  |
| 6.5      | DES                                      | CRIBE PRINCIPAL BUSINESS ACTIVITIES                                     |                        |  |
|          |  |   |                        |  |
|          |  |   | ••••                   |  |
|          |  |   |                        |  |
|          |  |   |                        |  |
| 6.6      | COM                                      | IPANY CLASSIFICATION  |                        |  |
|          | п  | Manufacturer  |                        |  |
|          | Ĭ  | Supplier  |                        |  |
|          |  | Professional service provider   |                        |  |
|          | u  | Other service providers, e.g. transporter, etc.[ <i>TICK APPLICABLE</i> |                        |  |
|          |  | BOX]  |                        |  |
| 6.7      | Total                                    | number of years the company/firm has been in                            |                        |  |
|          |  | ness:   |                        |  |
| 6.8      | I/we,                                    | the undersigned, who is / are duly authorised to do so on behalf of     | the                    |  |
| ENABLING | SKILLS                                   | DEVELOPMENT IN THE BANKING AND MICROFINANCE SECTOR                      | INVESTORS<br>IN PEOPLE |  |

company/firm, certify that the points claimed, based on the BANKSETA preference points system, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv) If the bidder has been claimed or obtained preference points on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
  - (a) disqualify the person from the bidding process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.
  - (d) recommend that the bidder or contractor, its shareholders anddirectors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution.

| WITNESSES |         |                         |
|-----------|---------|-------------------------|
| 1         |         | NATURE(S) OF BIDDERS(S) |
|           | DATE:   |                         |
| 2         | ADDRESS |                         |
|           |         |                         |
|           |         |                         |



#### BANKSETA PREFERENCE POINTS CLAIM DOCUMENT

- 1.1 The service provider is requested to complete the form below accurately and fully to show the areas where it wishes to claim preference points.
  It is the service providers responsibility to ensure that the form is accurately and fully completed.
- 1.2 For shortlisted service providers, BANKSETA may request additional information and evidence to support the preference points claimed.
- 1.3 An entity may claim points based on the same shareholding or persons in more than one category. For example, black female disabled shareholders under 35 who is a SA citizen may lead a business to claim points under Empowerment of women, youth empowerment and empowerment of persons with disabilities.

The BANKSETA will allocate preference points as follows:

| No | Specific Goals   | 80/20        | Preference |  |
|----|--|--------------|------------|--|
|    | Specific Goals   | Point system |            |  |
| 1. | Empowerment of black persons- Ownership by black persons     | 10           |            |  |
|    | - 51% threshold as explained below                           |              |            |  |
|    | Empowerment of Women - Women Ownership- Threshold 33% 4      |              |            |  |
| 2. | as explained below   |              |            |  |
| 3. | Youth Empowerment Youth Ownership - 33% Threshold as         | 3            |            |  |
|    | explained below  |              |            |  |
| 4. | Promotion of small and medium businesses, co-operatives, and | 3            |            |  |
|    | non-governmental institutions in all areas- rural and urban  |              |            |  |
|    | areas – as explained below                                   |              |            |  |
|    | Total Points allocated towards specific goals                | 20           |            |  |
|    |  |              |            |  |

# 1.4 Empowerment of black persons- Ownership by black persons Black Person Ownership

- 1.4.1 Black persons are as defined in Broad based black economic empowerment Act (B-BBEE) which currently means Africans, Coloureds, and Indians and Chinese:
  - (a) who are citizens of the Republic of South Africa by birth or decent; or
  - (b) who became citizens of the Republic of South Africa by naturalisation -



(ii) on or after 27 April 1994 and who would have been entitled to acquire citizenship by naturalisation prior to that date.

| Preference Point   | Service<br>Provider to<br>INDICATE<br>YES OR NO | No of Points per<br>BANKSETA<br>Preference<br>point System | For<br>BANKSETA<br>USE Only<br>Points<br>Claimed |
|--|---|--|--|
| Does the service provider wish to claim points under black ownership where 51% or more ownerships is by black people |   | 10   |  |

# IF YES please provide the following details

| DET | AILS OF BLACK OWNERS      |           |  |                     |    |     |
|-----|---------------------------|-----------|--|---------------------|----|-----|
|     | Full Name of Black Owners | ID Number | Ownership<br>Percentage<br>(via<br>shareholding) | Position<br>Company | in | the |
| 1   |                           |           |  |                     |    |     |
| 2   |                           |           |  |                     |    |     |
| 3   |                           |           |  |                     |    |     |
| 4   |                           |           |  |                     |    |     |
| 5   |                           |           |  |                     |    |     |
| 6   |                           |           |  |                     |    |     |
| 7   |                           |           |  |                     |    |     |
| 8   |                           |           |  |                     |    |     |
| 9   |                           |           |  |                     |    |     |
| 10  |                           |           |  |                     |    |     |
|     | TOTAL Black Ownership     |           |  |                     |    |     |



The service provider should include I information and evidence to support the e preference points claimed being Ds, CSD report, naturalisation records for owners not South African by birth..

# 1.5 Preference Points Claimed for Empowerment of Women – Through Women Ownership of the Entity- Threshold 33%

Women ownership points will be awarded to a Tenderer who have 33% or more women ownership, of the company or enterprise. The woman must be South African citizens.

| Preference Point   | Service<br>Provider to<br>Indicate<br>YES OR NO | No of Points<br>per<br>BANKSETA<br>Preference<br>point<br>System | For<br>BANKSETA<br>USE Only<br>Points<br>Claimed |
|--|---|--|--|
| Does the service provider wish to claim points under women ownership where 33% or more ownerships is by women who are South African citizens |   | 4  |  |

# IF YES please provide the following details

| DETAIL     | DETAILS OF WOMEN OWNERS WHO ARE SOUTH AFRICAN CITIZENS |          |           |  |                     |    |     |  |
|------------|--|----------|-----------|--|---------------------|----|-----|--|
|            | Full Name<br>Owners                                    | of Black | ID Number | Ownership<br>Percentage<br>(via<br>shareholding) | Position<br>Company | in | the |  |
| 1          |  |          |           |  |                     |    |     |  |
| 2          |  |          |           |  |                     |    |     |  |
| 3          |  |          |           |  |                     |    |     |  |
| 4          |  |          |           |  |                     |    |     |  |
| 5          |  |          |           |  |                     |    |     |  |
| 6          |  |          |           |  |                     |    |     |  |
| <b>T</b> 1 | TOTAL<br>OWNERSHIP                                     | WOMEN    |           |  |                     |    |     |  |

The service provider should include information and evidence to support the information shown for the preference points claimed being IDs copies, naturalisation records for owners not South African by birth and CSD report.



# 1.6 Preference Points Claimed for Empowerment of Youth Through Youth Ownership of the Service Provider /Enterprise– 33% Threshold

1.7.1 Youth ownership points will be awarded to a Tenderer who have 33% or more youth ownership being persons 35 years and below, determined at the date of tender/ RFQ closing. Youth ownership will be determined based on the shareholding of the members who are defined as youth and are South African citizens, .

| Preference Point   | Service<br>Provider to<br>Indicate<br>YES OR NO | Points per | For<br>BANKSETA<br>USE Only<br>Points<br>Claimed |
|--|---|------------|--|
| Does the service provider wish to claim points under Youth Ownership – 33% Threshold. The youth should be South African citizens |   | 3          |  |

# IF YES please provide the following details

| DETAIL | DETAILS OF YOUTH OWNERS WHO ARE SOUTH AFRICAN CITIZENS |          |           |                 |          |    |     |  |
|--------|--|----------|-----------|-----------------|----------|----|-----|--|
|        | Full Name  | of Black | ID Number | Ownership       | Position | in | the |  |
|        | Owners   |          |           | Percentage (via | Company  |    |     |  |
|        |  |          |           | shareholding)   |          |    |     |  |
| 1      |  |          |           |                 |          |    |     |  |
| 2      |  |          |           |                 |          |    |     |  |
| 3      |  |          |           |                 |          |    |     |  |
| 4      |  |          |           |                 |          |    |     |  |
| 5      |  |          |           |                 |          |    |     |  |
| 6      |  |          |           |                 |          |    |     |  |
|        | TOTAL YOUTI<br>OWNERSHIP                               | Н        |           |                 |          |    |     |  |

The service provider should include information and evidence to support the information shown for the preference points claimed being IDs copies, naturalisation records for owners not South African by birth and CSD report.

# 1.9 Preference Points Claimed for Empowerment Small and Medium Enterprises Including Co-operatives and Non-Governmental Organisations in All Areas – Rural and Urban

| 1.9.1 | Small and medium      | business inclu     | ıdes a | II South  | African bu | usine | esse | s, co- | operativ | es, |
|-------|-----------------------|--------------------|--------|-----------|------------|-------|------|--------|----------|-----|
| and   | non-governmental      | organisations      | with   | annual    | turnover   | up    | to   | R10    | million  | or  |
| ENA   | BLING SKILLS DEVELOPM | IENT IN THE BANKIN | IG AND | MICROFINA | ANCE SECTO | R     |      |        | 8        | 3   |

### alternatively,

these entities are recently incorporated, have been operating for less than one year and are projected to have annual turnover of less than R10 million in the first year. The ownership of small and medium business, co-operatives or non-governmental organisations should be 100% South African citizens (or entities owned 100% by South Africa citizens).

| Preference Point   | Service<br>Provider<br>to<br>Indicate<br>YES OR<br>NO | No of Points<br>per<br>BANKSETA<br>Preference<br>point<br>System | For<br>BANKSETA<br>USE Only<br>Points<br>Claimed |
|--|---|--|--|
| Does the service provider wish to claim points under small and medium business includes all South African businesses, co-operatives, and non-governmental organisations with annual turnover up to R10 million or alternatively, these entities are recently incorporated, have been operating for less than one year and are projected to have annual turnover of less than R10 million in the first year. The ownership of small and medium business, co-operatives or non-governmental organisations should be 100% South African citizens (or entities owned 100% by South Africa citizens). |   | 3  |  |

# IF YES please provide the following details

| DETAILS OF THE BUSINESS        |                          |  |   |  |  |  |  |  |
|--------------------------------|--------------------------|--|---|--|--|--|--|--|
| Dated Business<br>Incorporated | Financial<br>Year Ending | Turnover in Prior<br>Financial Year of<br>the Enterprise | 9 | Turnover to Date in Current Financial Year |  |  |  |  |
|                                |                          |  |   |  |  |  |  |  |

The service provider should include information and evidence to support the information shown for the preference points claimed being IDs copies, naturalisation records for owners not South African by birth and CSD report, employee list highlighting those with disabilities and a certification/report of the disability/ies.

# 1.10 False Information from Bidders

Should the BANKSETA ascertain that any bidder has submitted any false information, the BANKSETA may disqualify the bidder/service provider, cancel any award without prejudice to any other remedies available to BANKSETA and report the service provider to National Treasury.

The bidder/service provider will be given an opportunity to give reasons why BANKSETA should not take actions detailed above where false information has been submitted.

